

Lead – the world will follow!



## Leadership Performance Coaching

### TESTIMONIALS:

"Through our coaching sessions I learned that I am, indeed, powerful. I have a huge impact in the world. I choose to make a difference everyday. Through my leadership I am making a difference in the world."  
-Mark Dixon, President  
Whole Foods Market  
SW Region

"My expectations of coaching? Way, way beyond my wildest dreams. If you have invested in Rapport's Leadership Program, it is well worth the investment to 'anchor it in.'"  
-Dick Lytle, Co-Owner  
Mt. Hood Beverage Co.

"Team coaching puts everything out on the table. Our team now really understands their roles and responsibilities. Coaching has improved our internal cooperation and allows us to make better use of our scarce resources."  
-Roger Grochmal, President  
AtlasCare

### WHAT IS LEADERSHIP PERFORMANCE COACHING?

Rapport's Leadership Performing Coaching is a strategic partnership between you and a highly trained Rapport Coach. This coaching opportunity, focused on your chosen goals, supports the achievement of *extraordinary* results. Coaching is designed to complement Rapport's Intensive and Organizational Performance Training programs. Leadership Performance Coaching enhances your personal and organizational results by providing continuous follow-up that implements newly learned leadership skills into habits that produce high-performance behaviors.

### DYNAMIC COACHING – PROVEN RESULTS!

During Leadership Performance Coaching, you work with a coach at your side over a five to six month period through convenient phone sessions. Coaching helps stretch you beyond your comfort zone in order to deepen learning and to help you maintain accountability to master skills gained in Rapport training. Our Coach will listen, provide objective feedback, and brainstorm to introduce new ways of thinking. Our "process over time" approach creates a powerful alignment that allows you to focus on the abilities and actions needed to produce your desired result successfully.

### TOP 5 LEADERSHIP PERFORMANCE COACHING BENEFITS

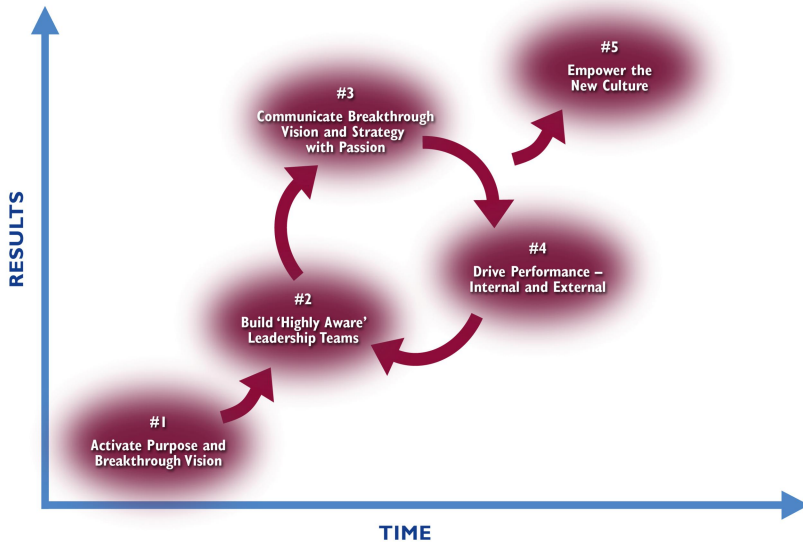
1. You will create accountability through strategic coaching partnerships.
2. You will apply your Rapport Training and take action in your life.
3. You will deepen your understanding of your learning and anchor in your training.
4. You will create breakthroughs and insights that empower you to reach your next level.
5. You will gain an understanding of the next steps on your journey, for leadership development is a process not an event.



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## Leadership Performance Coaching

### Breakthrough Culture Cycle



Team coaching moves your team and organization through the five steps of creating a breakthrough culture.

Over a six month period, your team will be skillfully guided through a series of strategic processes that will create breakthroughs in performance.

### TOP 10 RAPPORT LEADERSHIP PERFORMANCE COACHING PROCESSES

1. Designing alliance with teams: Building “Highly Aware” Leadership Teams™
2. Developing and reinforcing mission, purpose, core values, and philosophy
3. Planning strategically: developing goals, strategies and business priorities
4. Discovering strengths and challenges within a team and within the organization
5. Working on perspective: creating awareness, multiple insights, and solutions
6. Aligning business and performance needs with Rapport class competencies
7. Rapport’s Performance Aligned Leadership Model (PALM™), Breakthrough Culture Model™ and Breakthrough Culture Cycle™
8. Developing Breakthrough Leadership™
9. Developing Breakthrough Vision™; Rapport’s Vision Wheel™
10. Implementing the 9 Elements of a Breakthrough Culture™

#### Individual/Executive Coaching

10 sessions (1 hour each) over 5 months  
\$2295

#### Team Coaching

12 sessions (90 minutes each) over 6 months  
\$9900 to \$12000